

CAPABILITY STATEMENT



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COMPANY PROFILE

Arrington Coaching, LLC is an SBA 8(a) certified minority-owned business established in 2015 with its headquarters in Suffolk, VA. We provide proven, practical, and applicable leadership development through coaching, speaking and training that prepares organizations for what's now and what's next. We exceed our client's expectations by leveraging our proprietary ASCEND process.

CORE COMPETENCIES

- ▶ Executive Coaching
- ▶ Leadership Coaching
- ▶ Team Coaching
- ▶ Workshop Facilitation
- ▶ Keynote Speaking
- ▶ Leadership Training (on-line, hybrid, in-person)
- ▶ Diversity, Equity & Inclusion Training
- ▶ Hybrid Leadership
- ▶ Custom Course Creation
- ▶ Executive Retreat Facilitation
- ▶ Virtual Leadership
- ▶ Team Alignment

KEY DIFFERENTIATORS

- ▶ Executive level leadership development programs and capabilities
- ▶ Proprietary ASCEND coaching process
- ▶ Ability to create courses to client needs
- ▶ Proven leadership development expertise in public and private sectors across many industries
- ▶ Our in-house leadership training platform
- ▶ Our commitment to providing same-day applicable leadership skills
- ▶ Proven leadership development and team alignment in multiple remote contexts

NAICS CODES

- ▶ 611430 - Professional and Management Development Training
- ▶ 611699 - All Other Miscellaneous Schools and Instruction
- ▶ 611710 - Educational Support Services
- ▶ 541611 - Administrative Management and General Management Consulting Services
- ▶ 541612 - Human Resources Consulting Services
- ▶ 541618 - Other Management Consulting Services

SOCIO-ECONOMIC CERTIFICATIONS

- ▶ Small Business Administration - SBA 8(a)
- ▶ National Supplier Development Council
- ▶ Small Business Certified - State of Virginia
- ▶ Micro Business Certified - State of Virginia
- ▶ Minority Business Certified - State of Virginia
- ▶ Disadvantaged Business Enterprise - VA DOT

CURRENT PROJECTS & PAST PERFORMANCE

- ▶ **UNITED STATES MARINES**
Location: Quantico, VA; San Diego, CA; Remote **Project Role:** Leadership training **Project:** Leading At All Levels Leadership Development Program **Time Frame:** Ongoing
- ▶ **THE JOINT STAFF**
Location: Remote **Project Role:** Facilitate the ASCEND executive leadership certificate program for cohorts of high potential leaders **Project:** High potential and Executive leadership development **Time Frame:** Ongoing
- ▶ **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**
Location: Remote **Project Role:** Leadership training **Project:** SEC University **Time Frame:** Ongoing
- ▶ **COX COMMUNICATIONS**
Location: Remote **Project Role:** Executive coaching **Project:** As needed **Time Frame:** Ongoing